

Euro-Rijn Insight

Corporate magazine

#6

Global Logistics

“Euro-Rijn constantly expands its international activities.”

New Companies

**Interview with
Giovanni van Bronckhorst**

Sustainability

**We bring
business
forward**





Participations 20



A year in review

06



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“Enjoy reading
this 6th Euro-
Rijn Group
corporate
magazine”

**We bring
business
forward**

Foreword

Dear reader,

With great enthusiasm, we introduce the latest edition of our corporate magazine, marking the sixth anniversary of our annual publication, together with the 45th anniversary of Euro-Rijn itself. Within these pages, we share updates on the current projects and future prospects of the Euro-Rijn Group and its subsidiaries.

Our aim is to offer insight into our culture and various activities of the Euro-Rijn Group and its companies, but also developments in the markets which we serve. This way, we hope to keep you updated on our progress and plans.

In this edition, we begin with a comprehensive overview of significant events related to the Euro-Rijn Group over the past year. Additionally, the centre section features a convenient overview of all companies that are part of the Euro-Rijn Group.

We take pride in our growth and expansion, fuelled by the addition of new activities to our portfolio. Although revenue decreased with 8% mainly due to lower sea freight rates in 2023, we had a successful year with gross-margin increase of 16% and operating result increase of 40%. We remain grounded, recognising that none of this would be possible without the support of our dedicated staff and the invaluable relationships we share with customers and suppliers worldwide.

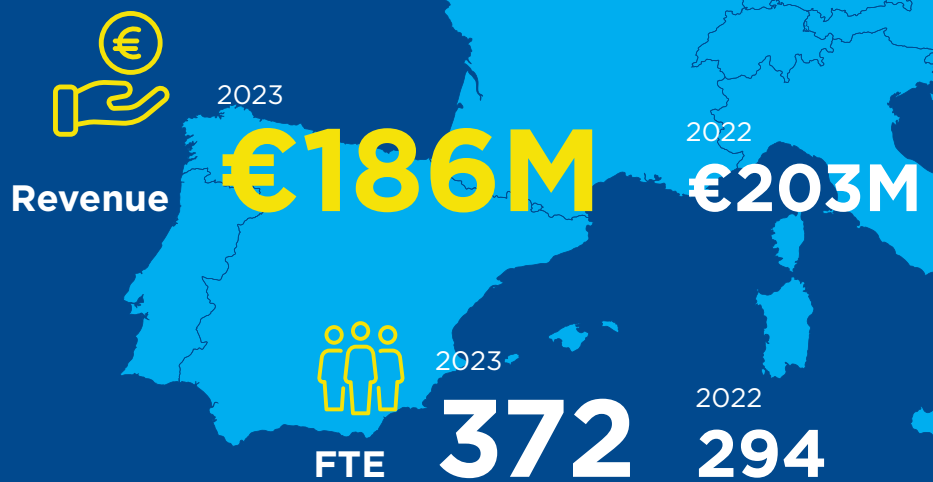
We trust that you will find this sixth edition of the Euro-Rijn Group corporate magazine both informative and enjoyable.

Albert van Ommen

CEO

The most important recent developments

We bring business forward



Euro-Rijn adds Danser Group to its logistics division

Beginning 2024, Euro-Rijn Logistics Holding B.V., the logistics holding company within Euro-Rijn Group B.V., acquires shares of Danser Group B.V. The acquisition aligns with Euro-Rijn's ambition to further strengthen its position in the inland shipping sector, where it has been active for over 45 years.

Albert van Ommen, CEO of Euro-Rijn Group B.V., expressed his enthusiasm for the acquisition. "We have known Danser for a long time as a solid business that also shares our values of quality, sustainability, and customer focus. Moreover, a collaboration with Danser will provide additional opportunities for Euro-Rijn customers for multimodal transport on European inland waterways."

Familiar faces return to Danser

The recent acquisition not only reinforces Euro-Rijn's foothold in the logistics industry but also ensures that familiar faces return to Danser Group. The returning shareholders and management of Danser will play a formal role within the company once again, marking

A year in review

2023



a significant moment of collaboration and synergy. Ben Maelissa, returning to the role of CEO of Danser Group, stated, "We are pleased to return to a family business where we can work together on new innovative total concepts that will further strengthen our market position, not only on the water but also via rail and road. Additionally, we are highly motivated to continue building our European hinterland network together with our customers and partners."

Danser Group, founded in 1982, has cemented its position as a leading provider of container transport in Northwest Europe. With its headquarters in the Netherlands and branches in Belgium, France, and Switzerland, the company is a key player in inland container shipping, renowned for its extensive fleet of vessels and commitment to sustainability and innovation. For more information, please visit www.danser.nl.



Creating a new Euro-Rijn corporate video

In the dynamic world of corporate communication, the power of visual storytelling is undeniable. As the digital landscape continues to evolve, we are seizing the opportunity to connect with our partners and customers on a deeper level through the medium of video. Euro-Rijn crafted a new corporate video that resonates with viewers and strengthens our brand identity in the process. We invite you to look at our new corporate video at www.eurorijn.com.

LME approved warehouses

Euro-Rijn Global Logistics announces that its strategically located warehouses in Moerdijk have achieved LME (London Metal Exchange) approval, solidifying its position as a premier storage solution for industrial metals. With this accreditation, Euro-Rijn's facilities are now authorised to store a diverse range of metals including aluminium, zinc, lead, copper, and nickel.

This also means the handling and storage of metals in LME approved warehouses, formerly provided by Independent Commodities Logistics (ICL), will now directly be provided by Euro-Rijn Global Logistics as ICL is now completely integrated.

This milestone underscores Euro-Rijn Global Logistics' commitment to meeting the evolving needs of its clients while upholding the highest standards of quality in metal storage and logistics.



ITL: Trees for Miles initiative

Independent Transport Logistics (ITL), together with StartUp4Kids, plants five fruit trees in Botswana for every 100.000 kilometres driven with ITL.

Before any kilometre driven, ITL kicked off their project by planting 50 fruit trees, providing shade for 500 children and feed 5.000 people in Botswana. The plan is to plant hundreds of trees throughout 2024.

Together we will make the world a little more beautiful with ITL's Trees for Miles.

Top 500 businesses in the Netherlands

The Euro-Rijn Group got recognised by well-known Dutch publisher EW in an edition regarding the top 500 businesses in the Netherlands. Euro-Rijn Group has not only maintained its position but soared higher on the EW Top 500 list compared to the previous year (from 492 in 2022 to 433 in 2023). This accomplishment stands as a testament to our team's efforts, expertise, and personal approach. As a family business Euro-Rijn Group is ranked 181st in the Netherlands.





Speaking at FastMarkets 39th International Ferroalloys Conference

In November 2023, Euro-Rijn Global Logistics, together with Euro-Rijn Italia and Euro-Rijn Financial Services, attended the International Ferroalloys Conference in Prague, Czech Republic as a Gold Sponsor. This leading international conference in ferroalloys was a great success for the team of Euro-Rijn Global Logistics, where they met with many leaders in the ferroalloys supply chain. Patrick Schols, Commercial Manager, attended the conference as a key speaker discussing trade, geopolitical & macroeconomic information. ■

The Ministry of Defense signs 4-year agreement with Eurosalt

Since 2016, we have been supporting the Dutch Ministry of Defense in anti-slip measures at military airports in the Netherlands. Eurosalt supplies potassium acetate with which the runways are kept operational with military precision during the winter. On 30 August 2023, the 4-year contract was signed with the Defense Fire and Industrial Materials Company (DBBB) in Bathmen.

In the photo from left to right: Jouke Jelgerhuis Swildens (CFO at Euro-Rijn Group), Paul Damming, Commander Rob van Gelderen, Captain L.J.M Kruiskamp-Albers and Sven Heddes (Commercial Director at Eurosalt).



New group members

Oorburg Intermodaal & Aquaroad Logistics

When two worlds come together, beautiful possibilities emerge. A chartering agency specialising primarily in executing large cargo packages requires ships for transportation. Conversely, an office fluent in the language of inland shipping companies, primarily tasked with sourcing the appropriate cargo for these vessels, must also ensure the availability of this cargo. By merging these two offices, a robust consolidation of forces is achieved, undoubtedly establishing a solid foundation to cater to both transportation and cargo-oriented customers in both the near and distant future.

Recently, we announced Euro-Rijn Group strengthening its logistics position with the acquisitions of Oorburg Intermodaal and Aquaroad Logistics. Oorburg Intermodaal specialises in inland shipping logistics and has the knowledge and connections to deliver the desired product completely from door to door delivery. AquaRoad Logistics provides optimal and efficient transport of bulk goods and project cargo over all European Inland Waterways.

Due to the many changes in inland shipping logistics, Euro-Rijn has decided to broaden its support base in this area. With the companies Oorburg Intermodaal and AquaRoad Logistics, Euro-Rijn can rely on a large fleet of approximately 50 to 60 barges (from approximately ca. 600 to 4.000 tons) and the knowledge and experience in this field, will be further strengthened. This provides Euro-Rijn with new

transport destinations and also more ship capacity for the various cargo packages that are transported over inland waterways.

Both new companies transport many types of goods through water transport. In particular bulk goods (including animal feed, grains, fertilisers, recycling and waste products, coal and building materials) and general cargo (including coils of iron, construction parts, cellulose, big bags).

In addition to transport on European inland waterways, Oorburg Intermodaal and Aquaroad Logistics offer many other services, including:

- **Road transport**
- **Rail transport**
- **Sea transport**
- **Storage**
- **Transshipment**
- **Preparing necessary transport documents**

By bundling these services and utilising its connections, they can provide complete transport from door to door if necessary. ■



Contact:

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www.oorburg-intermodaal.com



“Euro-Rijn, Oorburg, and Aquaroad have united to form a cohesive team in inland shipping, offering our customers a comprehensive solution. As family businesses, our values align perfectly, and our longstanding collaboration has made this acquisition a logical step for us. I firmly believe that we complement each other perfectly; while we bring a young, dynamic culture to the table, Euro-Rijn offers a robust portfolio and financial stability. Together, we are committed to achieving sustained growth and providing our customers with additional opportunities.”

John Oorburg



Danser Group

Euro-Rijn Logistics Holding, the logistics holding company within Euro-Rijn Group, acquired Danser in early 2024.

Ben Maelissa, returning to the role of CEO of Danser Group, stated, "We are pleased to return to a family business where we can work together on new innovative total concepts that will further strengthen our market position, not only on the water but also via rail and road. Additionally, we are highly motivated to continue building our European hinterland network together with our customers and partners."

Danser Group, founded in 1982, has cemented its position as a leading provider of container transport

in Northwest Europe. With its headquarters in the Netherlands and branches in Belgium, France, and Switzerland, the company is a key player in inland container shipping, renowned for its extensive fleet of vessels and commitment to sustainability and innovation.

Modalities & specialities:

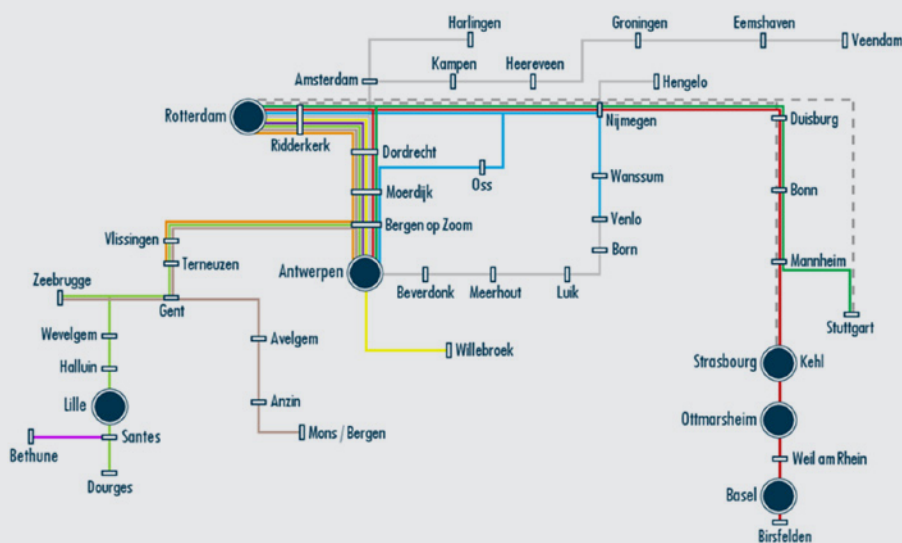
- Barge services
- Rail services
- Pre-on-carriage
- Reefer
- IMO
- Project cargo

With its extensive fleet of ships, Danser Group serves a wide network in Northwest Europe. The network runs from Eemshaven in the north of the Netherlands to Basel in Switzerland. The Danser vessels are a familiar sight on the Rhine, Maas, Lek, Lower Rhine, Lys, Scheldt and the Albert Canal. Every river has its own characteristics. Danser has a versatile fleet with various ship sizes, so that they can properly and safely navigate any river. ■



Contact:

info@danser.nl
 +31 184 495 051
 www.danser.nl



Real Estate



Euro-Rijn Real Estate and AWL Energy Logistics contribute to sustainability of Ikazia Hospital Rotterdam

The distribution center Davisstraat located at Rotterdam's Maasvlakte, developed by Euro-Rijn Real Estate, has been equipped with a solar roof in collaboration with Sunrock. The building has been in use by AWL Energy Logistics since June 2023. Approximately 3,868 solar panels are placed on the roof. This had already been taken into account during the development of the building with regard to construction, roof load and fire safety requirements.

Ikazia uses solar energy for more than 30% of the hospital's total electricity consumption. The remaining 70% of the electricity used by Ikazia Hospital comes from wind turbines. The Rotterdam hospital is the first Dutch hospital to make its business operations 100% sustainable with the help of an external solar park.

"All hospitals have high energy consumption," says Matthijs de Vroed, Sustainability Officer at Ikazia. "Don't just consider lighting and heating, but especially air treatment systems, pumps and research equipment. They consume energy. Because it is not possible to generate this energy at our own roof, this combination of wind and solar energy, generated at other locations, is the perfect solution to operate on 100% green energy."

Collaboration is a key to success

The collaborating parties regarding this agreement are: Ikazia Hospital Rotterdam, Sunrock as project developer of the solar roof projects, Euro-Rijn Real Estate together with AWL Energy Logistics, whose roof is used for energy generation, and Eneco as an intermediary for the supply.



Distribution center Dynamoweg Moerdijk

Euro-Rijn Real Estate, together with Bouwbedrijf Vrolijk, will develop a logistics distribution center of approximately 12,000 m² at Dynamoweg, Moerdijk. Moerdijk suffers from congestion on the electricity grid. That is why, in addition to a small electricity connection, the building will be equipped with its own battery pack and a roof with PV panels. A truck parking lot for 15 trucks will be built next to the building. Construction is scheduled to start before the end of this year and will be completed in the fourth quarter of next year. ■



Euro-Rijn Real Estate

With more than 45 years of experience as a logistics service provider, we know exactly what logistics real estate needs. We use this expertise to develop sustainable and future-proof projects for the logistics sector.

Euro-Rijn Real Estate develops distribution centres, warehouses, depots and offices for the logistics sector. The combination of our financial expertise, knowledge of sustainable (logistics) real estate and a keen eye for the needs and requirements of the market make us a unique player in the real estate sector. ■

Michiel Aandewiel, Commercial Manager Sunrock: "Thanks to the great collaboration, an unique result has been achieved. By adopting solar roofs, it is now possible to make the hospital's operations more sustainable and thus contribute to the Green Deal sustainable healthcare."

Sustainability

The big advantage of solar parks on company roofs is that they don't come at the expense of green areas. Biodiversity is not affected and the solar panels don't block rainwater, so the soil can still absorb it. Ard de Keijzer, Managing Director Euro-Rijn Real Estate: "Using the roof of our new building at the Rotterdam Maasvlakte for generating solar power perfectly complements the sustainability ambitions of our company." ■

Do you have any questions about what we can do for you in the field of logistics real estate?

Please contact us:

a.dekeijzer@eurorijn.com

+31 168 393 201



Interview with Giovanni van Bronckhorst

Giovanni van Bronckhorst is a football manager and former football player for RKC Waalwijk, Feyenoord, Rangers, Arsenal, Barcelona and the Dutch national team, who with his Giovanni van Bronckhorst Foundation helps children create more opportunities through sports and education.

We spoke to Giovanni van Bronckhorst about the Giovanni van Bronckhorst Foundation (GvBF) and S.V. GIO. As proud supporters of this charitable foundation, Euro-Rijn Group is privileged to sit down with Giovanni to explore the foundation's mission, its impact on communities, and its vision for the future. Established with a commitment to making a tangible difference in the lives of vulnerable individuals, the Giovanni van Bronckhorst Foundation stands for giving back to society through sports and education. With strategic initiatives and partnerships, the foundation strives to address pressing social challenges,

particularly focusing on youth development, education, and community engagement.

In this interview, Giovanni shares his insights, experiences, and aspirations behind the foundation's mission and its future.

What was the driving force behind establishing the Giovanni van Bronckhorst Foundation and what did you hope to achieve when you started the initiative?

Giovanni: Towards the end of my career, I felt a strong desire to give back to society. So, when I got back from FC Barcelona, I established the foundation in 2007 with the primary objective of supporting the well-being of children. Initially, our focus was on providing support and funding to existing projects. However, as time progressed, we decided to initiate our own project: S.V. GIO. This project aimed to integrate sports and education to empower children to take charge of their own futures.

Can you tell us more about the main goals of the Giovanni van Bronckhorst Foundation and how these goals benefit the community?

Giovanni: Our foundation is committed to assisting and guiding children towards a promising future. We aim to provide them with the necessary direction and support to achieve their goals, whether it's pursuing a specific career path or reaching personal milestones. We strongly believe in the power of sports as a tool for life skill development. Just as sports enriched my life with discipline, teamwork, and confidence, we aim to teach these essential values to the children. I am proud to witness the positive impact we've made over the years, building an amazing project that equips children with invaluable skills for life.

To what extent have your experiences as a football player and coach influenced the philosophy and approach of the Giovanni van Bronckhorst Foundation?

Giovanni: From a very young age, I knew I wanted to be a footballer; it was a clear goal for me since childhood. Understanding what you want and pursuing it came easy to me. Football not only granted me a career but also instilled in me traits such as teamwork, discipline, a structured routine, and exposure to diverse cultures. My aim is to impart these qualities to all the children we support, helping them identify their own aspirations and charting a course to achieve them. We engage in conversations with the children to help them discover their goals, initiating a 20-week process to outline their paths. Additionally, we facilitate exposure to various professions and industries, broadening their horizons and showcasing the possibilities for their futures. So they can also find their goal and work on chasing that goal.



Can you share a memorable moment or success story from your experience with the Giovanni van Bronckhorst Foundation?

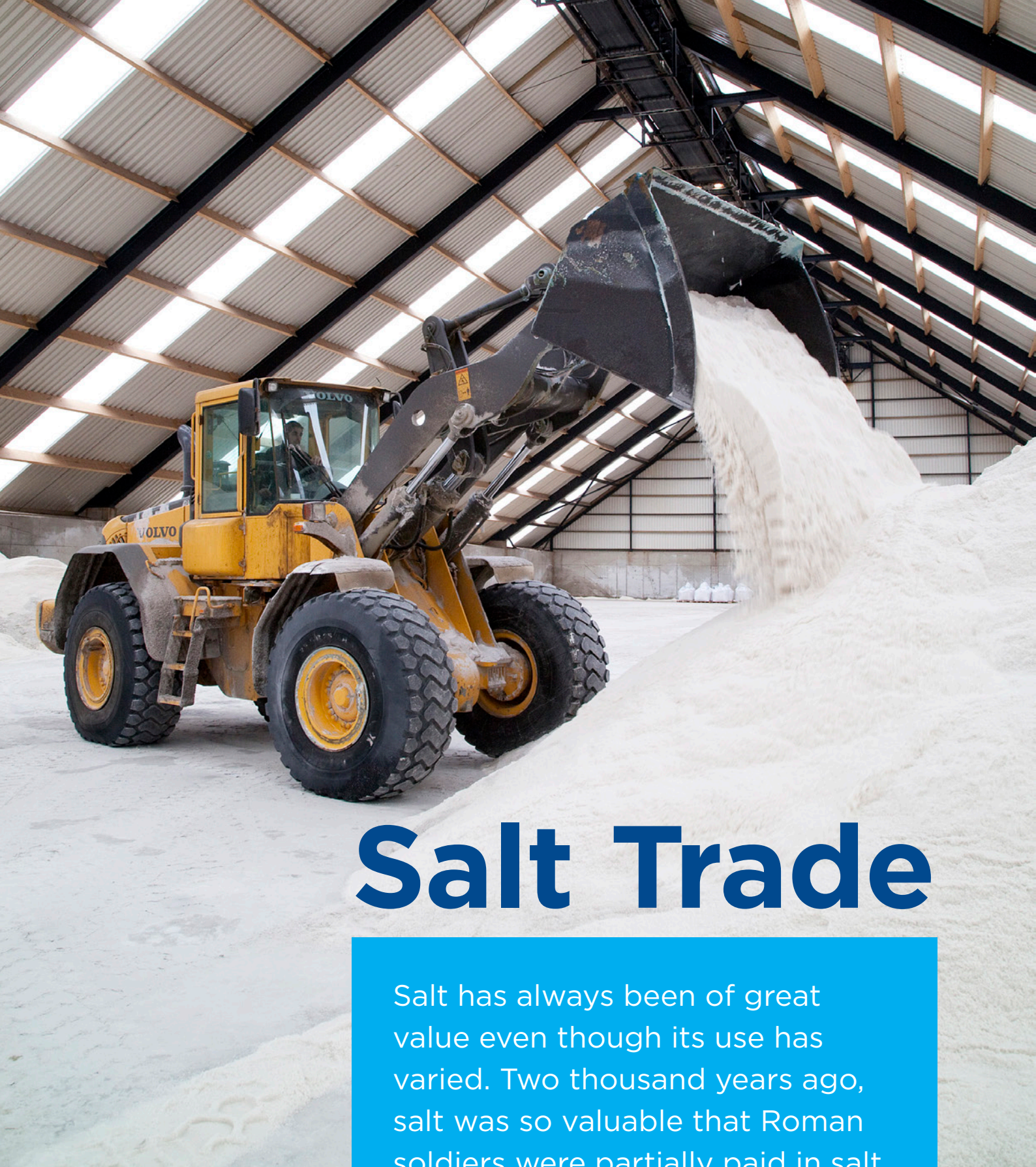
Giovanni: One thing that stands out is the overwhelming gratitude we receive from both the children and their parents. It's incredibly rewarding for me and for everyone involved in the foundation who dedicate their time to making a difference. It's incredibly fulfilling to guide a child towards setting and achieving their goals successfully. That's why it's essential for us to measure the impact along the way, to look at the effectiveness of our programs. This not only helps us ensure success but also allows us to witness the positive transformation first-hand. We see children thriving and enjoying themselves as they progress within our programs, which is of course a great experience.

What does the future of the Giovanni van Bronckhorst Foundation look like? Are there any new initiatives or projects in the works?

Giovanni: Our vision for the future involves expanding our reach to Rotterdam North. Currently, we operate in two locations, and we aim to extend our presence into the North area. Additionally, we are considering the implementation of summer schools in various new locations across the Netherlands. Expanding to new locations is vital as it allows us to reach and help more children.

For those interested in supporting the Giovanni van Bronckhorst Foundation, please visit vanbronckhorstfoundation.com or simply scan the QR-code to learn more about how you can make a difference. ■





Salt Trade

Salt has always been of great value even though its use has varied. Two thousand years ago, salt was so valuable that Roman soldiers were partially paid in salt. A few centuries later, a house could be purchased with five kilos of salt.

At the beginning of the 20th century, salt was primarily intended as a food preservative and therefore not only important but also valuable. Our word ‘salary’ even derived from the Latin word ‘salarium’, which essentially means ‘salt ration’.

In 1983 we established Eurosalt Handelmaatschappij for the sale and distribution of salt. To further expand on this business we established Eurosalt Salzhandelgesellschaft in 1985, which has been based in Duisburg since 1987.

Eurosalt

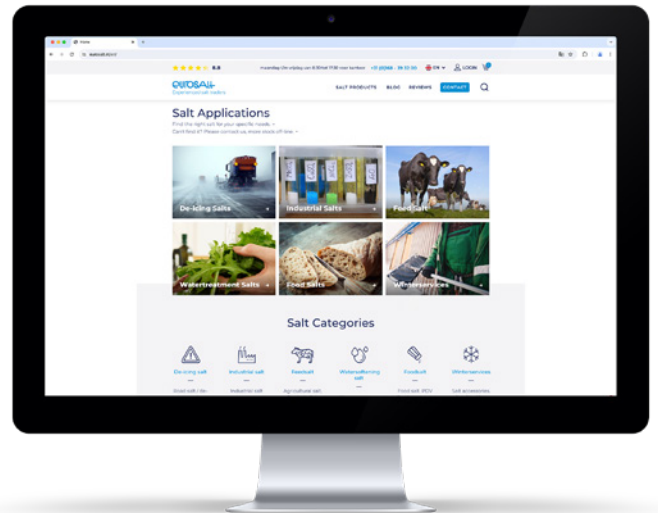
Eurosalt Handelmaatschappij B.V. is a supplier of salt. Eurosalt has been supplying all types of salt, from road salt to consumer salt, for more than 35 years.

We are proud of the fact that our customers for road salt include large public organisations such as the Dutch government, provinces and municipalities as well as public works for water management in the Netherlands, Belgium and Germany.

Eurosalt Handelmaatschappij also supplies salt to leading companies in the field of animal nutrition, animal skin processing, water softening, food and various other applications. To guarantee the high product quality, Eurosalt has ISO 9001, GMP and SKAL certification.

We now have more than 150 types of salt in stock for you. Look, compare and make your choice from the wide range of salt in our webshop. We can supply almost any type of salt. Please contact our advisors for the possibilities.

With our knowledge and experience we also have been active internationally for many years. We supply salt in the Netherlands, Belgium, Germany, France and South America.



Online portal

Starting this year, Eurosalt will utilise a new online portal to simplify the online orders of salt. With, for example, road salt it is crucial to be prepared and have salt in stock so that you can use it immediately when necessary. We want to make this process as efficient as possible for all of our customers. ■



Eurosalt

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info@eurosalt.nl
www.eurosalt.nl

1979

Establishment of Scheepvaartonderneming Euro-Rijn (the name refers to the transport of goods in Europe on the Rhine.)

1983

Establishment of Eurosalt (for the import and distribution of road salt from Italy.)

1985

Expanding to the German market (Eurosalt Salzhandelgesellschaft was founded to expand sales of salt on the German market.)

1987

Eurosalt Salzhandelgesellschaft moves from Cologne to Duisburg

1996

ISO certified (Euro-Rijn received its first official ISO 9001 certificate and has since been ISO certified.)

1997

Relocation to Moerdijk (Eurosalt moved to a brand new storage facility in Moerdijk for more storage capacity.)

Company overview

Transport & Logistics

Bulk Logistics

Euro-Rijn Global Logistics B.V.

All-round logistics service provider for metals and alloys, bulk products and general cargo.

eurorijn.com

+31 168 393 250

Euro-Rijn Deutschland GmbH

Logistics service provider for clients with operations in Germany.

eurorijn.com

+49 2066 205 00

Euro-Rijn Italia Srl.

Logistics service provider for clients with operations in Italy.

+31 168 393 250

Oorburg Intermodaal B.V.

Specialises in inland shipping logistics and delivers a door to door solution for any desired product.

oorburg-intermodaal.com

+31 30 303 1470

AquaRoad Logistics B.V.

Dynamic carrier in inland shipping and provides transport of bulk goods and project cargo over all European inland waterways.

aquaroad-logistics.com

+31 85 049 2780

Danser Group B.V.

A leading provider of container transport in Northwest Europe.

danser.nl

+31 184 495 051

Euro-Rijn Financial Services B.V.

Specialist in providing capital to finance your commodity trading.

erfinancial.services

+31 168 393 250

Retail Logistics

Euro-Rijn XL Logistics B.V.

Specialist in large scale logistics services for non-food retailers.

eurorijnxl.com

+31 168 334 324

Euro-Rijn XL Logistics Breda B.V.

Specialist in large scale logistics services for food retailers.

eurorijnxlbreda.com

+31 76 303 8150

Euro-Rijn Quality Services B.V.

Specialist in quality control services by taking samples from the clients warehouse.

+31 76 303 8150

Gäde Trucking B.V.

Provides trucking services in retail logistics.

Gäde Warehousing B.V.

Provides warehousing services in retail logistics.

gadebv.nl

+31 76 596 1020

Euro-Wine B.V.

Specialist in the storage, distribution, import and export of beer, wine and intermediate products.

eurowine.nl

+31 168 393 200

Euro-Rijn E-fulfilment B.V.

Logistics service provider for e-commerce businesses.

+31 168 334 324

Third-Party Logistics (3PL)

AWL Moerdijk B.V.

Logistics service provider specialised in the storage of ADR, chemicals, hazardous materials, food, feed and non-food goods, consisting of four entities:

- AWL Energy Logistics B.V.
- AWL Retail Logistics B.V.
- AWL Food & Feed Logistics B.V.
- AWL Hazmat Logistics B.V.

awlmoerdijk.com

+31 168 792 000

Independent Transport Logistics B.V.

International forwarder specialised in providing road transport within Europe.

itlbv.com

+31 168 393 275

Customs Expertise Rotterdam B.V.

Provides customs services and advice in Rotterdam.

cerotterdam.nl

+31 611 466 611

CER VAT B.V.

Handles VAT and fiscal representation.



Participations

BSR Van Uden Stevedoring B.V.

Stevedoring company specialised in the storage and transshipment of bulk goods and general cargo.

bsrvus.com

+31 10 476 0171

CargoSnap B.V.

Service provider for documenting Proof of Conditions.

cargosnap.com

+31 30 808 0480

Circular Plastics B.V.

Developer of various sustainable circular packaging and transport solutions.

circular-plastics.com

+31 297 380 300

Combined Cargo Warehousing B.V.

Logistics service provider for many types of packaged products.

+31 168 385 333

Gladheidsbestrijding Amsterdam District B.V.

Provider of winter maintenance services in the 'Great-Amsterdam' region.

strooien.nl

+31 85 006 4605

Gladheidsbestrijding West-Brabant B.V.

Provider of winter maintenance services in the Moerdijk region.

strooienwestbrabant.nl

+31 168 393 200

GMR B.V.

Nationally operating provider of winter maintenance services.

strooien.nl

+31 85 006 4605

Libra Shipping B.V.

Ship broker and ship agency specialised in coastal shipping.

+31 180 441 152

Overslagbedrijf Moerdijk B.V.

Provider of transshipment and storage services of bulk goods in particular.

obm.nl

+31 168 325 881

SRG International B.V.

Large-scale distribution and development partner for top confectionery and food brands.

srgi.eu

+31 165 315 555

Staffyou B.V.

Innovative company providing a digital platform for staffing.

staffyou.nl

+31 621 893 888

Real Estate

Euro-Rijn Real Estate B.V.

Investor and developer of future-proof properties for the logistics sector.

+31 168 393 201

Salt Trade

Eurosalt Handelmaatschappij B.V.

Experienced supplier of over 150 types of salt.

eurosalt.nl

+31 168 393 200

Eurosalt GmbH

Experienced salt supplier for the German market.

eurosalt.de

+49 2066 205 00

Eurosalt Winter Services B.V.

Specialist in winter maintenance of roads for, amongst others, industrial companies.

winterservices.nl

+31 168 393 200



Participations



Combined Cargo Warehousing (CCW)

In Moerdijk, strategically located between the ports of Rotterdam and Antwerp, CCW operates its own warehouses for the covered storage of general cargo.

CCW originated from a partnership between Euro-Rijn Group and Euro Nordic Logistics. With their many years of experience as a logistics service provider, they guarantee the safe and efficient handling of your goods in their warehouse. Safety and quality are their top priorities.

CCW's modern storage facilities have a combined capacity of 30.000 m². The CCW facilities are equipped with modern machinery and comply with strict environmental standards. Its warehouse is an ideal and safe location for the storage of metals, aluminium, paper, wood pulp and many other types of packaged products. Moreover, their location is very favourable with excellent connections to the European market, directly connected to the network of roads, railways and inland waterways in Europe. The combination of optimal storage facilities and the ideal infrastructure enables Combined Cargo Warehousing to offer you a very efficient distribution solution for numerous products and industries in Europe. ■





CargoSnap

CargoSnap is a young company established in 2017. The team of logistics experts and talented software developers offers a digital solution that makes cargo inspections simple, fast and streamlined. Their unique combination of experts gives them a fresh approach to dealing with operations and conditions within logistics. The Euro-Rijn Group has a participation in CargoSnap. The CargoSnap team believes in the most optimal approach and offers the best tools for documentation of your Proof of Conditions.

With thousands of users in 35 countries, CargoSnap has simplified over six million inspections. ■

Libra Shipping

Libra Shipping, founded in 1976, is another joint venture between Euro Nordic Logistics and Euro-Rijn. Libra Shipping is a ship broker and ship agency specialised in coastal shipping. They are active in global shipping with an emphasis on Europe, the Mediterranean and the Black Sea and West Africa.

The main activities of Libra Shipping are chartering dry cargo products, such as grain products, minerals and fertilisers. In addition, they act as brokers and provide cargo coverage for general and project cargoes worldwide. They also calculate ocean freight costs to assist their customers in buying and selling goods. ■



New developments



AWL Group of Companies

Previously, we announced the expansion of AWL Moerdijk. The AWL Group of Companies now consists of:

- AWL HazMat
- AWL Automotive
- AWL Food & Feed
- AWL Energy
- AWL Retail

AWL operates from four different locations, two at Moerdijk and two in Rotterdam, spanning approximately 100,000 m². Its services range from storage and transportation/distribution to container transport and handling customs formalities. Specialised in storage of hazardous substances, food and feed products, automotive, energy-related products and retail, AWL is a significant player with a large and professional network.



AWL HazMat

AWL HazMat in Moerdijk has 40,000 m² of storage compartment locations compliant with the latest ADR/PGS15 regulations suitable for storing hazardous substances or goods. We not only have all the necessary certifications but also the well-trained and knowledgeable staff with years of experience you need in this sector.



AWL Automotive

The Automotive department handles the processing of import and export flows of vehicles and offers comprehensive support regarding storage, customs formalities, transport (both sea and road freight) and vehicle (local) registration. All under one roof. With nearly 60,000 m² of outdoor space in Moerdijk and 2,000 m² in Rotterdam, we are a respected automotive hub in the Netherlands, handling 15,000 to 20,000 vehicles per year.

AWL Food & Feed

AWL Food & Feed in Moerdijk has a warehouse of 15,000 m² accommodating food and feed products such as ingredients and additives for the food and animal feed industry. We also offer repackaging activities and silo work and have a 70-ton weighbridge.

AWL Energy

In addition to wind energy, solar energy contributes to achieving climate goals set in the Climate Agreement and the Climate Act. AWL Energy has a new and modern 20,000 m² warehouse on the Maasvlakte, Rotterdam that accommodates solar panels and lithium batteries. The warehouse was built under our own management.

AWL Retail

AWL Retail on the Maasvlakte, Rotterdam has 20,000 m² for retail (non-food) related products operating from a modern storage facility on the Maasvlakte with a focus on automation and digitisation.

Interview with Ton Bostelaar

Ton Bostelaar is the Manager Special Projects at AWL Moerdijk, we interviewed him to learn more about the storage of hazardous substances and goods (ADR) and the safety and legal regulations that come with it.

Can you tell us more about the strategic location of the storage facility for hazardous substances and goods (ADR)?

Ton: The Port of Moerdijk is the second container port in the Netherlands and the fourth sea port of national importance. As an engine for the economy of Brabant, it provides direct and indirect employment for over 19,000 people working at more than 400 companies. Sustainability, innovation, and most importantly, safety, are highly valued. Among these companies, we find significant players engaged in the production, processing, and storage of environmentally critical products, and AWL Hazmat Logistics is one of them. Utilising all the facilities that the Port of Moerdijk offers. The Port of Moerdijk is growing in all aspects and is connected to Europe via road, water, rail, and pipeline.

Can you tell us about how the space is organised and optimised for maximum safety and efficiency?

Ton: To ensure safe storage of lithium-ion batteries and metals, the existing storage location DC3 (16,620 m²) has been fully equipped and adapted. This means that the layout and racks comply with the required standards and no other products are stored in this



location. Escape routes have been critically reviewed and expanded where necessary. Additionally, in-house tools have been designed to be deployed in case of emergencies, such as a special emergency container and advanced equipment. Our employees are trained to work with breathing apparatus, gas detection equipment, thermal imaging cameras, and they undergo training via animated films specifically designed for this purpose.

What legal requirements and regulations regarding the environment, fire safety, and working conditions



“Utilising all the facilities that the Port of Moerdijk offers, both now and in the future, provides space for development. The Port of Moerdijk is growing in all aspects and is connected to Europe via road, water, rail, and pipeline.”

Ton Bostelaar

Manager Special Projects at AWL Moerdijk

influence the operation of the storage facility? How does AWL ensure compliance with all requirements?

Ton: AWL Hazmat Logistics complies with the new Environmental Act, which came into effect on 1 January 2024, requiring companies to pay extra attention to external safety aspects in their operations due to the presence of licensed quantities of hazardous substances. The new Environmental Act also replaces the Major Accidents Decree (BRZO), with BRZO companies now referred to as 'Seveso establishments'. It is noteworthy that AWL Hazmat Logistics was the first in the Netherlands to be granted a permit for the large-scale storage of lithium-ion batteries and metals. To achieve this, AWL Hazmat Logistics, in collaboration with specialists and authorities, has developed specific measures, procedures, training, and tools to minimise the risk of accidents to the utmost extent.

What initiatives does AWL take to proactively comply with changing regulations and evolving requirements in environmental and occupational safety? For example, is there regular evaluation and investment in

new technologies or training for staff to ensure they stay up-to-date with the latest developments?

Ton: One clear initiative taken by AWL Hazmat Logistics, due to the absence of definitive legislation (PGS-37-2) at the time of application, is the development of tailor-made solutions to obtain the permit for lithium-ion products. This was only possible through gathering knowledge, participating in meetings with both authorities and external storage holders, developing new technologies, and providing training. With this proactive approach, AWL Hazmat Logistics is ahead of the yet-to-be-developed legislation and even contributes to its development. ■



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Euro-Rijn corporate



At Euro-Rijn we like to celebrate our successes with our employees and business partners. That is why we organise multiple annual events. The fact that we can celebrate and at the same time interact with our Euro-Rijn team on many occasions displays that we still operate as a family business and makes for the fact that we have such a strong team.

After over two years of restrictions and lockdowns we are very glad that it is again possible to organise corporate events for our clients, suppliers and Euro-Rijn team. This year we were able to host a number of big events for our employees like our New Year dinner party, the 37th edition of the Euro-Rijn Group Herring Party and an Euro-Rijn teambuilding event.

events



Herring party

On June 13, 2023 we celebrated the 37th edition of our traditional Euro-Rijn Group Herring Party. At the party we were able to see many of our partners, customers and employees enjoy themselves. We arranged for Xander de Buisonjé to perform and of course we served the new herring. The Euro-Rijn herring party is an annual events which we organise for many of our business relations, celebrated in June. We look forward to celebrating the 38th edition this year.

Christmas dinner party

We celebrated our traditional Christmas event in Rotterdam, together with the employees of the Euro-Rijn Group and its subsidiaries. The event was held at a beautiful location and started off with a speech by our CEO, Albert van Ommen. After the speech we all enjoyed an amazing dinner experience, followed by a great party with a surprise performance from Emma Heesters.



Sustainability



In logistics, the imperative for sustainability has become a central topic. The movement toward sustainable logistics practices is a shift driven by environmental consciousness, regulatory pressures, and a growing awareness of corporate social responsibility.

1. Reducing carbon footprint

One of the primary goals of sustainable logistics is the reduction of carbon emissions. With transportation accounting for a significant portion of global greenhouse gas emissions, companies are adopting eco-friendly measures. This includes optimising delivery routes, embracing electric or hybrid vehicles (cars and ships), and exploring alternative fuels to minimise the carbon footprint associated with goods movement.

2. Eco-friendly packaging

Sustainability extends beyond transportation to packaging. Logistics companies are re-evaluating their packaging strategies to minimise waste and use environmentally friendly materials. This involves utilising recyclable and biodegradable packaging options, reducing excess packaging, and employing innovative design solutions to enhance efficiency.

3. Efficient supply chain management

Sustainability in logistics is intrinsically linked to efficient supply chain management. Streamlining supply chain processes reduces resource consumption, minimises waste and enhances overall operational efficiency. Technologies like blockchain are being utilised to bring transparency to supply chains, allowing stakeholders to make informed decisions that prioritise sustainability.

4. Embracing technology for optimisation

In the digital age, technology is a powerful ally in the quest for sustainable logistics. Advanced analytics, Artificial Intelligence (AI), and Internet of Things (IoT) devices enable real-time monitoring of transportation routes, warehouse operations, and inventory management. This data-driven approach facilitates better decision-making, leading to resource optimisation and reduced environmental impact.



5. Circular economy practices

The adoption of circular economy principles is gaining traction in logistics. This involves designing supply chain systems that prioritise recycling, reusing, and refurbishing materials. Companies are exploring ways to extend the life cycle of products, reduce waste, and promote a more circular and sustainable approach to logistics.

6. Stakeholder collaboration

Sustainability in logistics is not a solo endeavour. It requires collaboration across the entire supply chain, involving manufacturers, suppliers, logistics providers, and end consumers. Open communication and collaboration enable the development of sustainability strategies that address the environmental impact at every stage of the logistics process.

7. Compliance with regulations

Global regulations on emissions and environmental standards are becoming more stringent. Sustainable logistics involves staying up-to-date on these regulations and ensuring compliance. Companies that proactively meet or exceed these standards not only mitigate legal risks but also demonstrate a commitment to environmental stewardship.

In conclusion, the push for sustainability in logistics is reshaping the industry, challenging traditional practices, and fostering innovation. Embracing eco-friendly transportation methods, optimising supply chain processes, and prioritising circular economy principles are not just environmentally responsible choices but also strategic imperatives for businesses navigating the green route to a sustainable future.

Green logistics and sustainability at Euro-Rijn

At Euro-Rijn we recognise the importance of sustainability in logistics. Multiple Euro-Rijn companies are officially certified as using 100% renewable energy at various locations by using wind energy with an SMK eco-label. In addition to wind energy, solar energy contributes to achieving climate goals set in the Climate Agreement and the Climate Act. AWL Energy on the Maasvlakte gladly contributes and operates from a new and modern warehouse with 20,000 m² available for solar panels and lithium batteries.

As part of our ongoing efforts to reduce carbon emissions and embrace eco-friendly practices, Euro-Rijn Group, through its participation in Vliet shipping, has made a significant investment in hybrid Conoship 3800 Deadweight Tonnage (DWT) ships.

These state-of-the-art vessels are equipped with hybrid propulsion systems, combining traditional diesel engines with cutting-edge electric technology. By harnessing the power of both fuel sources, these ships significantly reduce fuel consumption and emissions, making them a vital component of our sustainable shipping strategy.

The decision to invest in hybrid Conoship 3800 DWT ships aligns with Euro-Rijn Group's core values of environmental stewardship and innovation.

Furthermore, these hybrid ships represent a tangible step towards achieving our sustainability goals while maintaining operational efficiency and competitiveness in the market. We anticipate that these vessels will be fully operational by the end of 2024, marking a





“The more successful our collaboration, the more kilometres we drive, the more trees the children in Botswana can plant. This is how we make Trees for Miles a joint project.”

Edwin Koetsenruijter
Managing Director ITL

significant milestone in Euro-Rijn Group's journey towards sustainable shipping.

Trees for Miles

Recently, Independent Transport Logistics (ITL) announced its project Trees for Miles. Together with StartUp4Kids, ITL is planting five fruit trees in Botswana for every 100.000 kilometres driven with ITL. Before any kilometre driven, ITL kicked off their project by planting 50 fruit trees, providing shade for 500 children and feed 5.000 people in Botswana. The plan is to plant hundreds of trees throughout 2024.

Carbon Border Adjustment Mechanism

The EU's Carbon Border Adjustment Mechanism (CBAM) is a landmark tool to put a fair price on the carbon emitted during the production of carbon intensive goods that are entering the EU, and to encourage cleaner industrial production in non-EU countries. The CBAM obligation is highly dependent on the type of 'product'. During the first phase, CBAM will focus on goods most at risk of carbon leakage such as:

- **Cement**
- **Iron and Steel**
- **Aluminium**
- **Fertilisers**
- **Electricity**

The following Ferro Alloys, for now, are not subject to CBAM:

- **Ferro Silicon**
- **Ferro Silicon Manganese**
- **Ferro Silicon Chrome**
- **Ferro Silicon Magnesium**
- **Ferro Molybdenum**
- **Ferro Vanadium**
- **Ferro Titanium**

However other Ferro Alloys such as Ferro Chrome and Ferro Manganese are indeed subject to CBAM.

The declaration regarding CBAM would be dependent on location, within or outside the European Community. If the importer of the goods is located within the European Community, you are obliged to make the declaration yourself, we cannot do this. If the importer is located outside the European Community, the EC requires that the Indirect Representative (IDR), Customs Broker, organises the CBAM declaration. ■



Global logistics

Euro-Rijn Global Logistics

Euro-Rijn Global Logistics is an experienced and reliable logistics provider with a global network of partners that can provide efficient, cost-effective solutions for all your logistics needs.

With decades of experience in the industry, Euro-Rijn has developed a comprehensive range of services to meet the requirements of our customers worldwide. Our dedicated team works closely with each customer to ensure best-in-class service.

Euro-Rijn constantly expands its international activities. Alongside growing the businesses in the Netherlands, Germany and Italy, Euro-Rijn Global Logistics, together with AWL, have started to setup their business in The United Kingdom to further facilitate its international customers and partners.





Transport & Forwarding

Whether your goods are transported in bulk, as break bulk cargo or by container, our specialists always find the most efficient way of shipping. With our extensive international network of agents, carriers and other partners, we make every corner of the world accessible to you.

In terms of transport, Euro-Rijn Global Logistics offers services such as:

Road freight: Transporting goods via trucks and trailers over land routes, both domestically and internationally.

Sea freight: Arranging shipments of goods via ocean vessels, including full container loads (FCL) and less than container loads (LCL).

Air freight: Handling the transportation of goods by air, offering fast and efficient delivery options for time-sensitive shipments.

Multimodal Transport: Providing integrated transportation solutions that involve a combination of different modes of transport (e.g., road, rail, sea, air) to optimise efficiency and cost-effectiveness. Euro-Rijn Global Logistics, together with Euro-Rijn Logistics Holding companies, has an extensive portfolio of forwarding services to offer our customers an optimal logistics solution.



Freight forwarding: Managing the logistics of transporting goods from one location to another, including coordinating shipments, arranging documentation, and ensuring compliance with regulations.

Customs clearance: Assisting clients with the necessary paperwork and procedures for clearing goods through customs at international borders.

Warehousing and distribution: Offering storage facilities and distribution services to manage inventory and facilitate the movement of goods to their final destination.

Supply chain management: Providing comprehensive solutions for managing the entire supply chain, including inventory management, order fulfillment, and logistics optimisation.

Overall, Euro-Rijn Global Logistics plays a crucial role in facilitating the movement of goods across different modes of transport and ensuring efficient and reliable logistics solutions for our clients.



Warehousing

The experts of Euro-Rijn Global Logistics can facilitate the perfect warehousing solution for our customers. Many of the Euro-Rijn Group companies are specialised in the storage of specific product types. Depending on the type of product, specific knowledge and skills are usually required.

Virtually all product types

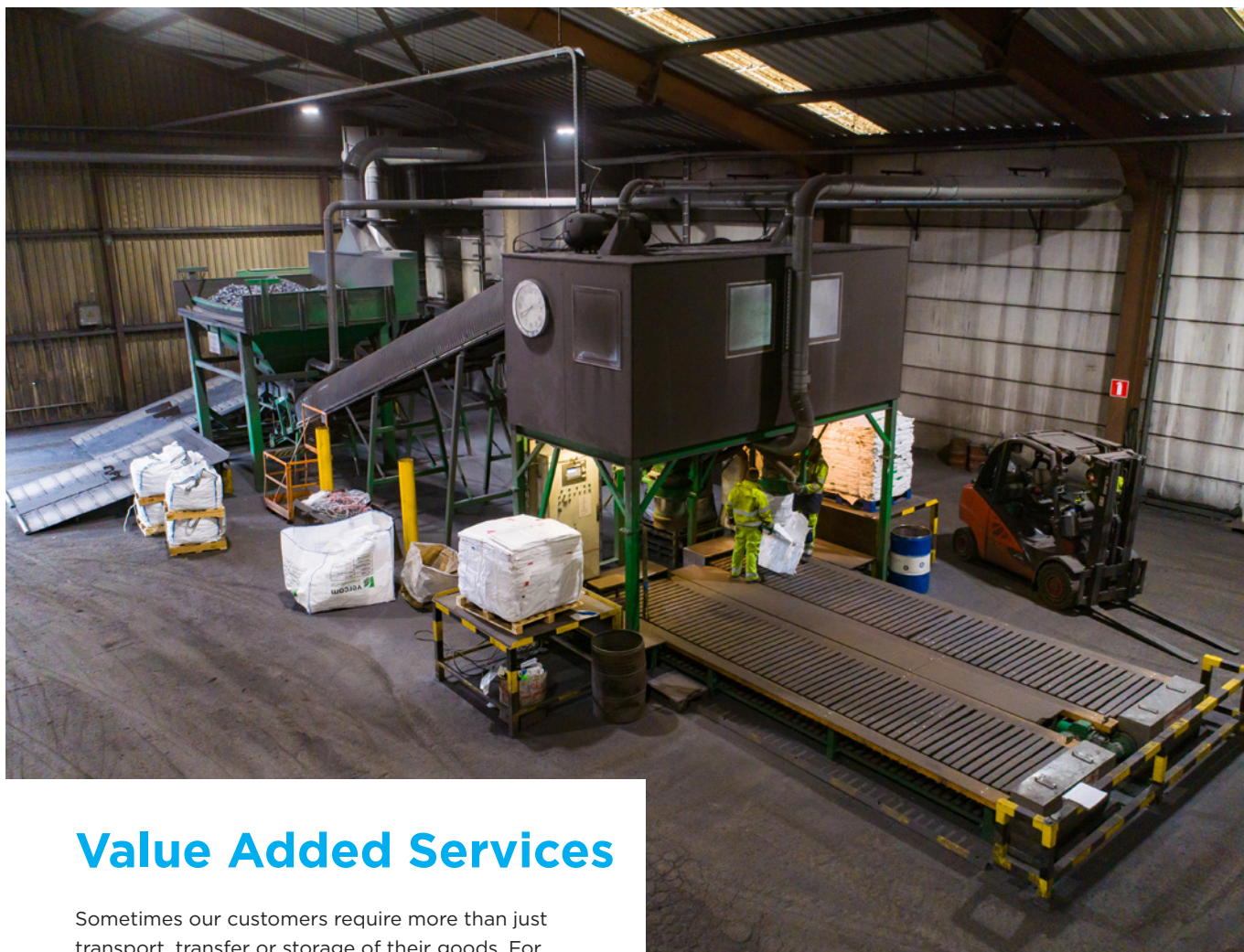
Whether it is pallets of non-food products for the retail sector or a bulk cargo of concentrates, there is always a specialist within the Euro-Rijn Group who can offer you the best logistics solution. Thanks to decades of experience our experts know all the ins and outs of the sector in which you operate and can always provide you with appropriate logistics advice.

Certifications and standards

Your customers have high expectations so you want to be assured of the correct storage conditions for your product and related processes. Depending on the needs of your sector, our companies have the necessary certifications and work in full compliance with market standards.

We also have LME-certified warehouses for the storage of precious base metals. And with our bonded warehouses, you save on import duties and VAT when you import or export from or to a country outside the EU.





Value Added Services

Sometimes our customers require more than just transport, transfer or storage of their goods. For example, products may need to be repackaged, raw materials may need to be mixed or your (metal) product needs to be crushed and screened to achieve a different size. These are just a few examples of value added services that we can offer you.

Crushing & Screening

Are you looking for a partner for crushing and screening your product? We can crush and sieve your product in virtually any desired fraction. Quickly and accurately. Does your product also need to be packaged? No problem. We can process your goods in every required packaging form.

We can crush and screen many different materials. Such as ferro-alloys, concentrates, minerals, ores and glass. Crushing and screening metals and alloys has been our speciality for many years. Some specific commodities are:

- High Carbon Ferro Chrome (HcFeCr)
- Medium Carbon Ferro Chrome (McFeCr)
- Low Carbon Ferro Chrome (LcFeCr)
- Ferro Silicon (FeSi)
- Silicon Metal (SiMetal)
- High Carbon Ferro Manganese (HcFeMn)
- Silicon Manganese (SiMn)
- Ferro Titanium (FeTi)

Our operators have years of experience and always work very carefully. All our crushing and screening plants are connected by conveyor belts. Your valuable products therefore never come into contact with the ground, which prevents contamination with other products.

Milling products is similar to crushing. The difference is that a different technique is used which allows for an even smaller fraction to be achieved, down to as little as 0-2 mm, for example for Cord wire. We can also mill your product if needed.

No matter how the mixed product must be packaged, we take care of it. IBC, bags, tanks, drums, bulk, cans, flexibags, barrels or big bags are all possible. In addition, we are also gladly manage the transport or distribution of your product.

Blending

Does your product consist of two or more raw materials that need to be blended? Then we can manage this entire process for you, including transport and other additional services.

Whether the raw materials for your product are delivered in bulk or in smaller packaging, to us it doesn't matter. Raw materials are carefully stored

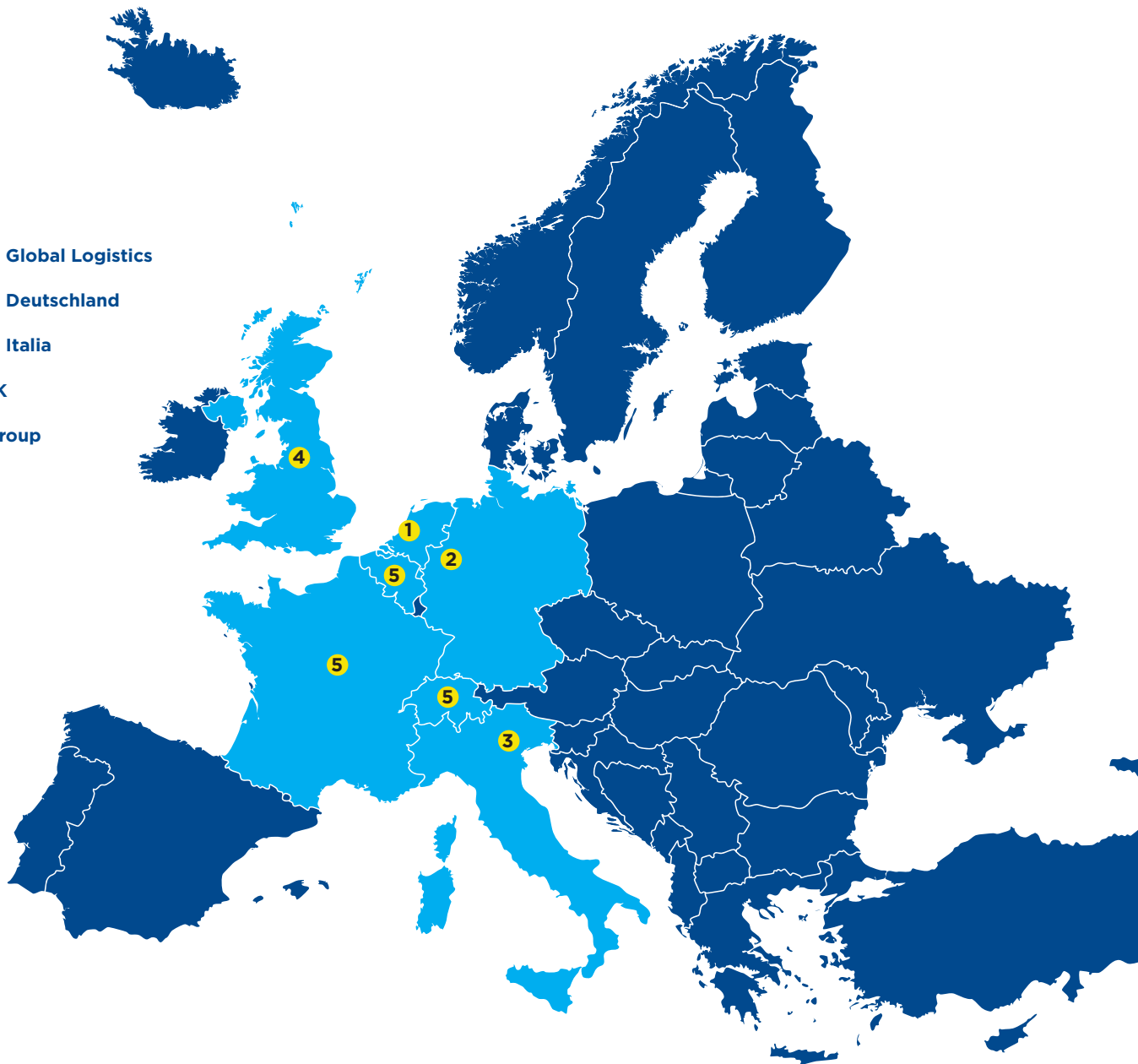
1. Euro-Rijn Global Logistics

2. Euro-Rijn Deutschland

3. Euro-Rijn Italia

4. AWLM UK

5. Danser Group



according to your requirements in order to prevent contamination, for example. The mixing process is done entirely in accordance with (inter)national standards, so that you can be assured of a high quality end product.

No matter how the mixed product must be packaged, we take care of it. IBC, bags, tanks, drums, bulk, cans, flexibags, barrels or big bags are all possible. In addition, we are also gladly manage the transport or distribution of your product.

Packing & Repacking

Do your goods need to be repackaged, for example from pallets to boxes? Or do you have bulk products that need to be packed in big bags or drums? We can pack or repack your product in various forms of packaging.

In order to meet specific customer requirements or certain regional standards, your product needs to be (re)packed. Depending on the type of goods we can provide your product with various forms of packaging.

Some examples are:

- Big bags
- Smallbags
- Drums
- Cans
- IBCs
- Europallets
- One way pallets
- Sacks
- Boxes
- Crates

Does your product need any additions or other processing? For example, mixing your raw materials. Then we can also provide you additional services. ■



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business
forward**

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